Global Cards and Payments







Global Payment Card Dynamics Are Shifting - Position for Growth or Fall Behind

Market Complexity Creates Critical Blind Spots

- Payment networks, acquirers, and processors face increasingly complex global markets where growth opportunities exist alongside hidden risks across diverse regulatory and competitive environments
- Without comprehensive cross-market intelligence covering card issuing, e-commerce, contactless and merchant acceptance, firms struggle to identify where real opportunities lie
- Competitors with access to reliable forecasts and consistent global data are making more informed strategic decisions and capturing market share more effectively

Strategic Data Drives Success

- Complete coverage of global cards and payments markets provides the strategic intelligence needed to navigate dynamic conditions and identify emerging opportunities across all payment channels
- Reliable performance benchmarking across country markets enables precise strategic planning for international expansion and resource allocation decisions
- Deep insights into card usage patterns, cashless payment trends, and merchant acceptance dynamics support both regular strategic planning and critical ad-hoc decision-making



Unmatched Methodology: Data You Can't Find Anywhere Else



QUANTITATIVE BASELINE

- Draw on our established history of cards and payments research.
- Unparalleled model of card issuance, usage and acceptance for 70+ markets



TRIANGULATION & VALIDATION

- Robust forecast review process
- Regional and global totals reconciled country specific primary data





SECONDARY RESEARCH

- Published data from central sources and major players in each market.
- In-depth investigation to determine scope/completeness of data and adjust for consistency.
- Assessment of published data sets to eliminate cross-market inconsistencies



PRIMARY RESEARCH

- Ongoing monitoring of product offerings and use cases in each market.
- Strategic insights from interviews with leading banks and payment providers on payment instruments, market dynamics, and major players.
- Relationships with key institutions (e.g. central banks) provides additional nonpublic data



Comprehensive Global Market Coverage

Global Cards and Payments Database

	Data Scope		Contactless	e-commerce	Cross-Border	Cashless payments		Merchant Acceptance
Metrics	Volume of payments	✓	✓	✓	✓	✓		Outlets, EFTPOS, contactless
	Number of payments	✓	✓	✓	✓	✓		
	Number of cards	✓	✓					
Countries	67 See page 5	✓	✓	✓	✓	✓		✓
Actual Data	2020-2024	✓	✓	✓	✓	✓		✓
Forecasts	2025-2030	✓	✓	✓	✓			✓
Card Types	Credit, debit, prepaid	✓	✓	✓	✓			
Networks	Including sub-brands	✓	✓	✓				✓

American Express, Discover, Diners Club, Domestic, JCB, Maestro, Mastercard, Mastercard Electronic, Private Label, UnionPay, Visa, Visa Electron, V PAY



Comprehensive Global Coverage Spanning 67 Countries

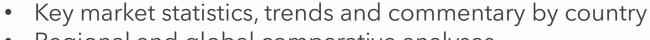
Region	Markets Markets						
Americas	Argentina Brazil Canada	Chile Costa Rica Colombia	Dominican Republic Ecuador Mexico	Peru USA			
Asia-Pacific	Australia China Hong Kong India	Indonesia Japan Malaysia New Zealand	Pakistan Philippines Singapore South Korea	Taiwan Thailand Vietnam			
Europe	Austria Belarus Belgium Bulgaria Croatia Czech Republic Denmark Estonia Finland	France Germany Greece Hungary Ireland Italy Kazakhstan Latvia	Lithuania Netherlands Norway Poland Portugal Romania Russia Serbia	Slovakia Slovenia Spain Sweden Switzerland Turkey UK Ukraine			
MEA	Egypt Iran	Israel Kuwait	Nigeria Saudi Arabia	South Africa UAE			



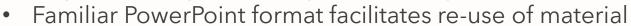
Unrestricted Team Access: Maximizing Value Across Your Company



Market Report



Regional and global comparative analyses





Market Database

Charting tool facilitates production of bespoke outputs

• Comprehensive data easily extracted for further analysis



Video Conference

 Live session to present findings to your organisation and discuss implications

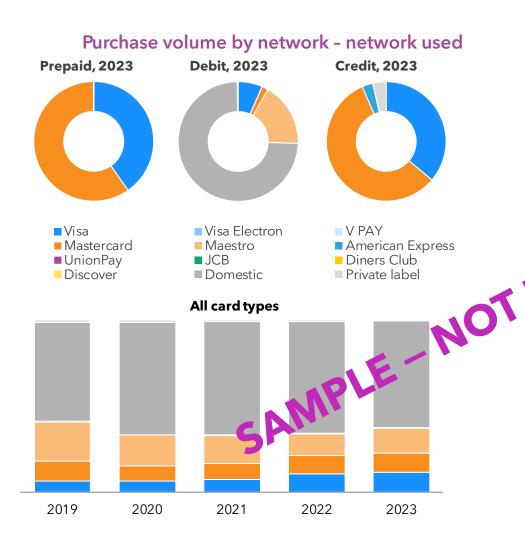


Expert Support

Subject matter experts to aid understanding of data and underlying assumptions



The Market Report provides key data and market commentary



- Maestro/Bancontact-branded cards comprised 60% of open-loop debit cards in 2023, down from 72% in 2022, as Visa Debit/Bancontact cards continues to gain market share
- For dual-badged cards, Bancontac is painarily used for domestic payments, while the international network is generally used for cross-border transactions
- Bancontact was used to 24.5 of debit card purchase volume in 2023, a decline of three percentage at its from the previous year despite frequent usage of its online solution. Psyconiq
- Masterc rebrands held 19% of debit volume based on the network used, compared with 73% when transactions on dual-badged cards are assigned to the international brand
- Visa represented 7% of the number and volume of debit purchases in 2023
- When call card types are considered, Bancontact accounted for 62% of purchase volume
- Bancontact maintains the highest acceptance rate of any payment network in Belgium. Most outlets also accept Visa and Mastercard, which are more widely accepted internationally



Deep Market Intelligence and Expert-driven Analysis

We help payment industry stakeholders benchmark their market position, identify untapped opportunities, validate strategic investments, and make confident decisions about market expansion in both traditional and digital payment landscapes.

COMPREHENSIVE COVERAGE

Full global coverage, including 67 individual countries

Robust data for card issuance and usage, contactless, e-commerce and more

Data and insights on major international and domestic networks

DEEP MARKET UNDERSTANDING

Multilingual in-house team

Deep industry focus and country expertise

Proprietary research; reliable forecasts

LONG-TERM COMMITMENT

Covering cards and payments for >35 years

Reputation for integrity and independence

The authoritative research provider trusted by the industry's major players

FIND OUT MORE



Daniel Dawson Cards & Payments Lead

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Accelerate Key Initiatives

Identify emerging opportunities, de-risk your strategy, and reduce time-to-market



