RBR DATA SERVICES

Global Cards and Payments

RESEARCH OVERVIEW







RBR Data Services research delivers market and competitive intelligence to support regular and ad-hoc strategic planning

RBR Data Services provides clients with independent and reliable data and insights through published research, consulting and bespoke data services. Its global research covers the cards and payments, retail technology and banking automation sectors and is used by leading market participants, analysts and regulators as the authoritative source of industry and competitor benchmark data.

Datos Insights is the advisor of choice to the banking, insurance, securities, and retail technology industries – both the financial institutions and the technology providers who serve them. We help our clients make better technology decisions so they can protect and grow their customers' assets.

For more information, visit <u>www.datos-insights.com</u>

Contact Datos Insights 393 Richmond Road London TW1 2EF, UK <u>rbr@datos-insights.com</u>

Why RBR Data Services?



RBR's cards and payments research provides comprehensive coverage, consistent data, reliable forecasts and deep insights

Comprehensive coverage

- Robust analysis and real insights on issuing, acquiring, contactless, e-commerce and more
- Covers 99.5% of global card purchase volume
- Only RBR fully addresses domestic networks, private label cards, Visa Electron, Maestro etc.

Deep market understanding

- Multilingual in-house team, with deep industry focus and country expertise
- Research, analysis and writing integrated engage directly with RBR's experts to add value to published research

Consistent, accurate data

- Proprietary research with multiple sources synthesised to ensure market sizes and shares reflect standardised definitions across countries
- Reliable forecasts based on repeatable methodology and robust review

Long-term commitment

- Clear focus on banking and retail; covering cards and payments for >35 years
- Reputation for integrity and independence
- The authoritative research provider trusted by major payment networks, processors and others

"RBR's research provides us with strategic industry benchmark data of a quality heads above anything else available" Mastercard



Global Cards and Payments provides comprehensive data and insightful commentary across all aspects of the market

Data scope		Card Issuing and Usage	Contactless	e-commerce	Cross- Border	Cashless payments	Merchant Acceptance
Metrics	Volume of payments	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	Outlets, EFTPOS,
	Number of payments	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	
	Number of cards	\checkmark	\checkmark				contactless
Countries	67 See page 5	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Actual data	2018-2022	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Forecasts	2023-2028	\checkmark	\checkmark	\checkmark	\checkmark		\checkmark
Card types	Credit, debit, prepaid	\checkmark	\checkmark	\checkmark	\checkmark		
Networks	Including sub-brands	\checkmark	\checkmark				\checkmark
American Express, Discover, Diners Club, Domestic, JCB, Maestro, Mastercard, Mastercard Electronic, Private Label, UnionPay, Visa, Visa Electron, V PAY							



Global Cards and Payments provides data for 67 country markets

	Europe						
Americas	 Austria Belarus France Netherlands Spain Norway Sweden 	Asia-Pacific					
 Argentina Brazil Canada Chile Costa Rica Colombia Dominican Republic Ecuador 	 Belgium Greece Poland Portugal Croatia Ireland Czech Rep. Italy Denmark Estonia Turkey UK Ukraine Ukraine Slovakia Slovenia 	 Australia China Hong Kong India Indonesia Japan Malaysia New Zealand Pakistan 					
 Mexico Peru USA 	 MEA Egypt Iran Israel Kuwait Nigeria Saudi Arabia South Africa UAE 	 Philippines Singapore South Korea Taiwan Thailand Vietnam 					

Ease of use, and access to the RBR team, maximises value across your organisation

Deliverables collectively address clients' core market intelligence needs



- Key market statistics, trends and commentary by country
- Regional and global comparative analyses
- Familiar PowerPoint format facilitates re-use of material
- Excel format enables use across your organisation
- Charting tool facilitates production of bespoke outputs
- Comprehensive data easily extracted for further analysis

どう Video と Conferenc

Market

Database

Analyst

Access

Live session to present findings and discuss implications

• Ongoing access to senior RBR Data Services researchers



Global Report £92,000

Regional Reports

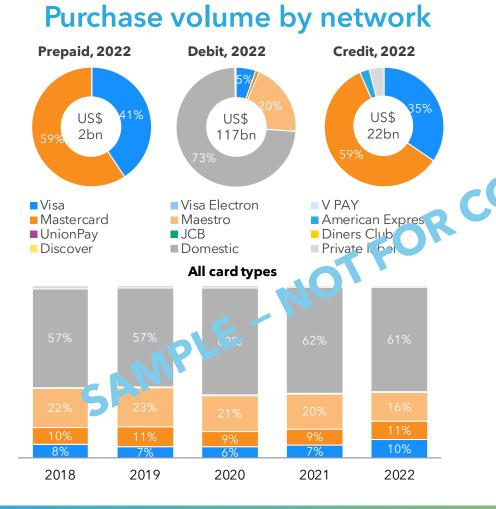
Asia-Pacific £32,500 Europe £53,500 Americas £23,500 MEA £17,500

Country reports £4,900

Contact us: +44 20 8831 7300 <u>rbr@datos-insights.com</u>



Domestic scheme Bancontact was used for roughly two thirds of all Belgian card purchases in 2022



- At end-2022, 75% of open-loop debit cards in Belgium were Maestro/Bancontactbranded, down from over 90% n 2 21 as issuance of Visa Debit/Bancontact cards continues to take share
- The Debit Masterca, 1/L an contact product issued by Belfius since 2020 now makes up 2% of all pelgian debit cards
- Banc interviewed for the vast majority of domestic payments, while the our vs anding international scheme is predominantly used for transactions a broad
- In 2022, Bancontact was used for 74% of debit card payments, unchanged from the previous year
- Although there was an increase in cross-border spending in 2022, the removal of pandemic restrictions led to an increase in POS payments for small, everyday payments using debit cards
- Maestro/Mastercard held a 19% share of debit transactions from a dual-badged perspective, compared to 81% in terms of the international brand on the card used
- Visa Debit was the scheme used for 6% of purchases, while cards with Visa branding were used for 19% of payments
- When taking into account all card types, Bancontact accounted for 61% of purchase volume and 67% of transactions
- Bancontact continues to enjoy the highest acceptance of any scheme in Belgium. Most outlets also accept Visa and Mastercard, which are also more commonly accepted abroad

Market Database Sample



A comprehensive Excel market database allows users to easily access data, produce charts and carry out bespoke analysis

